Monty Bryant, Chair Bijan Ahmadi Tanya Clarmont, Vice Chair Joanne Cumberland Amanda Garner Puneetw 5Bd On April 25 to 27, 2022, Monty attended the annual Colleges and Institutes Canada (CICan) conference. CICan's annual conference is the largest event of its kind in Canada, and fosters connections between post-secondary institutions from across the country. It was an excellent opportunity for networking. While there, Monty met with Board Chairs and Presidents. It was a delight to attend the lunch where Camosun International's Micki Speirs won the gold Award for Excellence for non-managerial staff. Monty attended a session on sustainability which is a part of fiduciary responsibility, risk management and the strategic plan. Camosun provided a session called *Na'tsa'maht*. John Boraas joined on-line and Ruth Lyall, Rashed Al-Haque and Peter Moroney attended in person. The session was very well received and showed how well Camosun is doing.

The Board OIC appointments for next term have been received. Congratulations to Tanya Clarmont and Brent Palmer who were reappointed until July 31, 2025. Richard Margetts will finish his final term on July 31, 2022. We will say farewell and thank Richard at the June 20 Board meeting. The spring election for the Board seats is now complete. The two students who will join the Board next term are Kyle Jones and Karen Young. They have a one-year term from August 1, 2022, to July 31, 2023. We will say goodbye to Amanda Garner and Puneet Kaur on June 20th.

2. President's Report

Lane Trotter, President, thanked Heather Jones, Advancement Officer, for her support when he spoke at Harbourside Rotary on April 20.

Geoff Wilmshurst and Lane travelled to India on a recruitment trip on April 22. It was an intense week-long visit to multiple cities. We met with various partner organizations in order to bolst

- There was a recent situation with 800 students who had pre-paid their fees to attend several private colleges in Quebec, that these colleges had since declared bankruptcy, that the students may not be able to get their pre-paid tuition back and the potential damage this could have to the Canadian brand in India. We discussed how we might be able to ameliorate this situation to potentially bring some of these students to Camosun if they meet our entry requirements.
- We also heard from all of our agents that Camosun needs to develop new programs to attract students. We are waiting to receive their top ten list.
- We were also told that we need to come back to India to continue to re-establish the Camosun brand.
- The main market is South America right now.

3. Foundation

Geoff Wilmshurst, Vice President Partnerships, noted that since January, 2022, the Advancement team has raised \$2M, which is an increase of 214% over this time last year. Part of the reason was a large bequest of \$1M. Since April 11 they raised \$279K in cash, which is \$140K higher than in 2021 – an increase of 100%. The team is doing very well. The Foundation Board is looking forward to the upcoming Joint Board/Foundation Board meeting on Monday.

Monty Bryant noted at the annual joint meeting there has been a tradition of throwing down the gauntlet for a friendly fund-raising competition between the Board and the Foundation Board. The goal is to have 100% participation and has nothing to do with the amount given. The challenge will go out on Monday.

4. Education Council

Bijan Ahmadi, Education Council Chair, noted the minutes from the March 16, 2022, meeting were included in the agenda package. Bijan went over the highlights of the April 20, 2022, meeting. The spring elections were completed but resulted in only one student and no new faculty. Until the fall by-election, the departing faculty have been invited to stay on as guests. They approved the cancelation of the BEST program, so it will go to the Board soon for approval.

5. Pacific Institute for Sport Education (PISE) (nil)

IV BOARD COMMITTEE REPORTS

1. Executive Committee

Monty Bryant, Chair, Executive Committee, noted the Executive met on April 19, 2022. Deborah Huelscher provided an overview of the ongoing work on the plan to balance the budget, which included revenue generation and costs savings and a combination of both. The Board will receive reg

2. Finance Committee

Mike Stubbing, Chair, Finance Committee, noted that because we are budgeting for a sizable deficit, we have added a standing line to the Board agenda to provide a budget update at every meeting. We will look at how we are doing compared to the budget for the current year. It is too early today for a report since we are only a month into the new year and do not have any results yet.

3. Governance Policy Review Committee

- i) The minutes from the March 15, 2022, meeting were included in the agenda package.
- ii) Monty Bryant, Chair, Governance Policy Review Committee, gave a report on the April 19, 2022, Committee meeting. The Board Conduct By-Law revision is almost complete. The committee will bring the revised policies for Board approval once they are ready.

V APPROVAL OF THE MINUTES

The minutes of the (4o)-9.6 (n)-0.8 (d859 0 Td[Bo)-6.68 (e)]J0.7 (e)-6.9 (h)-0p001 Tc 0.80 Tw 2.424v 7.663e)5.2 (

Major Themes Emerging on the Student Exchange are: 1. Adding more online and flexible program offerings